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## Press Release

### Schneider Electric Named a Leader in Energy Management Software by Independent Analyst Firm

**Louisville, KY. – January 7, 2013** – Schneider Electric, a global specialist in energy management, is pleased to announce that Verdantix, an independent analyst firm, has named the company a leader in its *2013 Green Quadrant Energy Management Software (Global)* report.

Verdantix recognized Schneider Electric for its energy management and sustainability software applications along with its strong leadership and vision. According to the report, the company “articulated the most grounded and detailed vision for market evolution.” Schneider Electric was one of three companies cited as a clear leader in the report.

“Our position as a leader in this report is a direct reflection of Schneider Electric’s commitment to addressing our clients’ most challenging energy and sustainability issues,” said Steve Wilhite, CEO, Summit Energy, a subsidiary of Schneider Electric. “As the report discusses, we continue to see an increased need for companies to manage, report, and optimize their energy and sustainability performance and it is our skill in bringing these areas together and providing leadership that ultimately drives value for our clients.”

According to Janet Lin, Senior Manager and Co-Head of the Energy Practice at Verdantix, “As evident by the report, Schneider Electric has clearly positioned itself as a leader in the Energy Management Software field by understanding the marketplace and creating solutions that meet the growing demands of this sector.”

#### The Green Quadrant Report

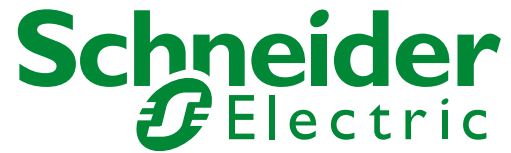
The report combined benchmark data from 14 live product demonstrations, responses to a 134 point questionnaire and interviews with an independent customer panel composed of 15 current or potential

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users of enterprise energy management software, representing firms with combined revenues of \$340 billion.

The report helps senior executives and decision-makers across all industries to select a software provider to help them manage their firm's energy supply, consumption and cost from the facility to the enterprise level. These roles include Chief Sustainability Officers, CFOs, Directors of Energy and Facilities and Heads of Procurement.

### **StruxureWare™ software applications**

The strong showing resulted from evaluations of Schneider Electric's Resource Advisor and Energy Operation software applications. Both are key elements of Schneider Electric's new StruxureWare software, the company's platform of integrated software applications that will help customers maximize business performance and be more efficient and sustainable. New StruxureWare software suites specifically address key market segments such as data center, grid, healthcare and water, with each suite delivering seamless integration with third-party offers and legacy systems as well as a scalable platform and consistent user experience.

Resource Advisor's capabilities resulted in Green Quadrant best-in-class scores for procurement and on-site energy generation project planning. Resource Advisor is Schneider Electric's enterprise-level StruxureWare application that provides secure access to the data, reports, and summaries that drive energy and sustainability programs.

Energy Operation's functionality resulted in the Green Quadrant's highest score on industrial and manufacturing plant data capture with best-in-class integration capabilities for SCADA systems and process historians for sectors such as basis resources and chemicals. Energy Operation is a flexible and scalable energy management information system that aggregates energy data into a single view to support energy efficiency initiatives. Energy Operation transforms data into essential energy information to identify areas for continuous improvement and reduce operating expenses.

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### About Verdantix

Verdantix is an independent analyst firm. We provide authoritative data, analysis and advice to help our clients resolve their energy, environment and sustainability challenges. Through our global primary research and deep domain expertise we provide our clients with strategic advice, revenue generating services, best practice frameworks, industry connections and competitive advantage.

For further information, please visit [www.verdantix.com](http://www.verdantix.com).

### About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructures, Industries & Machine Manufacturers, Non-residential Buildings, Data Centers & Networks and Residential. Focused on making energy safe, reliable, efficient, productive and green, the company's 130,000 plus employees achieved sales of about 31 billion US dollars (22.4 billion euros) in 2011, through an active commitment to help individuals and organizations make the most of their energy.

[www.schneider-electric.com/us](http://www.schneider-electric.com/us)

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